## **Lead Retrieval Rental**



## Lead Retrieval System

Email: tracy.tang@expotec.com.cn

1. The Lead Retrieval is a barcode scanner with memory, which enables you to instantly capture the registration details and contact information of visitors who visiting your booth.

Email:

- 2. The Lead Retrieval system could enhance working efficiency and attract future clients
- 3. EXPOTEC will provide to you Excel file containing visitor details for your sales following within 10 working days after the show.
- 4. After the show, exhibitor can make use of the database as one of the tools to follow up visitors' enquiries, analyze the visitor profile and kick off the sales activities.

## Exhibitor will enjoy the following services

- Hand held barcode scanner(s) will be supplied by EXPOTEC during the show period.
   Exhibitors can get the scanner at the registration counter in Shanghai New International
   Expo Centre during the Exhibitor registration day (December 1st-2nd, 09:00~18:00).
- Training and brief handouts with a user guide will be available when collect the barcode.
   Onsite technical support on using the barcode scanner(s) will be available.
- 3. You could login the account to view a simple report during show period, which includes





visitor's name, company name, country and email information in next day.

4. Please ensure the scanner in good condition when you return it, if there is damage or loss of the scanner, EXPOTEC will charge RMB 5000 for compensation.

## ■ Charging standard & Payment information

Order Time	Unit Cost/show	Qty.	Total Cost	Bank Transfer:
	(RMB)		(RMB)	Name of Account Holder: Shanghai Exhibition Information Technology Inc.  Bank Name: Shanghai Pudong Development Bank Hong Qiao Sub-Branch
Before 8 <sup>th</sup> , Nov., 2019	2250			
				Account No.: 076376 - 98860154740000216
After 8 <sup>th</sup> , Nov., 2019	2500			SWIFT Code: SPDBCNSHXXX  Bank Add: No.8 XingYi Road, Shanghai, Changning  District, Shanghai, China, 200336
				*Please send us your bank receipt to 86.21.52190609 before Dec. 1 <sup>st</sup> , 2019